Why Didn't My Awesome App Win?





About the AEMSF

- Established in 1940 to help deserving Ninety-Nines advance in their training and education in aviation
- First scholarship of \$125 awarded in 1941
- Today, the Fund exceeds \$5 million
- \$11,000,000+ in scholarships has been awarded
- 746 AEMSF scholarships given
 - 215 Fly Now (formerly New Pilot) awards since inception

Your AEMSF Trustees



Dr. Jacqueline Boyd AEMSF Chairwoman Permanent Trustee Research Scholar Grant Chairman Rio Grande Norte Chapter



Shelley Ventura Vice-Chairman Trustee 2016-2019 Aux Plaines Chapter



Dorothy Berthelet Permanent Trustee Treasurer Eastern Ontario Chapter



Peggy Doyle Permanent Trustee Old Dominion Chapter



Linda Mathias 2018-2021 Trustee Hampton Roads Chapter



Dorothy Norkus Secretary Trustee 2017-2020 San Diego Chapter

Annual Scholarship Ceiling

- Our yearly budget is determined by taking 5% of the averaged year end balances of the AEMSF investment fund over the previous three years.
- Any unused funds from forfeitures are added
- The Fund is large but the budget is <u>not</u> unlimited!
 - Thus, only the strongest AEMSF apps are funded
 - The remaining money is then divided in half for the Spring & Fall Fly Now awards

An AEMSF award is an investment in a Ninety-Nine

The 2018 Awards Budget

- AE Scholarships \$142,105
- Spring Fly Now \$71,500
- Fall Fly Now \$71,500



Trustee Grading Process

- To be selected, the application <u>must be</u>
 <u>better than good, it must be excellent!</u>
- Those who score at the cutoff range are discussed may be reevaluated taking into account other Trustee insights
- Applicant final scores might be adjusted up (or down) depending on that discussion
- Trustees evaluate the applications and send top tier applications and the alternates to outside the judges

✓ Excellent
□ Good
□ Average
□ Poor

Make it Perfect

You don't get a second chance to make a first impression!

Key Grading Points

The highest scoring applications

- Are complete and on time
- Are neatly presented and typed
- Have very clear, well organized and properly oriented document and image attachments
- Have a well written, grammatically correct and overly detailed essay that communicates the *Key Essay Topics*. (ESL is considered.)

Present Your Best Possible App!

• Type it

- Attention to detail is paramount
- Text should fit on the lines (not under or off the end)
- Do not hand write on the margins. It makes it seem like you cannot be bothered to put in an effort.
- Fill in all applicable lines or boxes
- Grid forms should be accurate and readable
- Crisp, clear docs, straight and attachments

The Polished Application

- Only submit the required documents
- Do not submit extras to 'bolster' your app
- This includes resumes, articles, photographs, QR codes or other items not requested in the application
- Doing so increases the workload in processing your application for the judges
- If you make a mistake fix it/start over (never cross out)
- Follow the directions!

What kind of first impression does this give?

Amelia Earhart Memorial Scholarship Application
Part I: Personal Information
Name: <u>Suzy B, Pylot</u> Previous surname: Mailing Address: <u>123 Main Street</u> <u>Metro City, CA</u>
Email address: <u>SUZYFILES@GMAIL_COM</u>
Phones: Home <u>867-5369</u> Work Cell
Highest academic level/degree and where obtained: B.S. mPro Aero, Minor in Aviation chery
Current academic student? (Y/N) DO Where: Current academic student? (Y/N) DO Where: 2012-2016
99s Continuous Membership Date: Chapter: Metro Citty Section: Southwest
Scholarship Specific Certificate, Rating, or Course Requested: Tostrument Rating
Amount Requested in Local Currency: 236 In US Dollars: 511, 236
Previous AE Scholarships-Year(s) Applied for: 2015 Year(s) Awarded:
Progress made since last AE Scholarship application or award: <u>FAA</u> <u>WMQS</u> <u>POTAM</u> <u>And</u> <u>Oqqed</u> <u>3a</u> <u>Odd</u> <u>H</u> <u>ional</u> <u>Hight</u> List all other scholarships received or pending this year: Attach additional page if needed <u>MANDATORY</u> : Send updates on pending scholarships to designated AE Trustee immediately upon learning results through February 20.

Scholarship/Grant Name	Amount	Purpose	If Pending, Expected Notification Date

Formatting issues

Text should fit on one line and not go or under the line or past the end.

Aviation

Total flight hours:	25		Hours flown la	st 12 months:	_60 +	
Date and type of flig	ght review, comp	etency or profic	iency check, or	equivalent:	sim 05/10/201	
Current Medical Ce	ertificate/Class: _	1	Date of Issue: _		7 Age:	
Aircraft owned, and	l percentage of o	w st ership:	<u>n</u>	4		
If you own an aircra	oft will you use it	for this training	2 If not why not	· 2 ·		

The Polished Application

A neat and complete flight grid -

	TOTAL HOURS	TOTAL HOURS IN PAST 12	SOLO HOURS	PILOT	PILOT IN COMMAND (PIC)		SS COUNTRY	INSTRUMENT		NIGHT	NUMBER OF FLIGHTS	NUMBER OF AERO-TOWS	NUMBER OF GROUND LAUNCHES	NUMBER C POWEREE
	001.0	MONTHS	00.0	PIC	212.2	PIC	105.0	110.1	PIC	15.1				
AIRPLANES	301.8	194.0	94.0 33.2	SIC		SIC		116.1	SIC					
ROTOR-	5.6	5.6	6 0	PIC	0	PIC	0	0	PIC	0				
CRAFT	5.0	5.0		SIC		SIC		0	SIC					
POWERED				PIC		PIC			PIC					
LIFT				SIC		SIC			SIC					
LIGHTER THAN AIR														
GLIDERS														

Typed but...needs work

Flight times should match the hours in your logbook. They are not estimates. The pay off of being selected a winner is worth many thousands of dollars per hour That it took to compete your application. Put forth the effort.

Record	Record Of Pilot Time (Do Not Write In Shaded Areas)													
	TOTAL HOURS	TOTAL HOURS IN PAST 12 MONTHS	SOLO HOURS	PILOT	IN COMMAND (PIC)	CRC	OSS COUNTRY	INSTRUMENT		NIGHT	NUMBER OF FLIGHTS	NUMBER OF AERO-TOWS	NUMBER OF GROUND LAUNCHES	NUMBER OF POWERED LAUNCHES
AIRPLANES	3500+	150+	300+	PIC	3000+	PIC	700+	500+	PIC	500+				
AIRFORNES	3500+	150+	300+	SIC		SIC		500+	SIC					
ROTOR-				PIC		PIC			PIC					
CRAFT				SIC		SIC			SIC					
POWERED				PIC		PIC			PIC			-		
LIFT				SIC		SIC			SIC					
LIGHTER THAN AIR														
GLIDERS	300+													

The Polished Application

A very neat, easy to read and complete cost basis

grid:

Make & Model of Aircraft, Sim, or FTD	Des	cription			Cost Per Hour		Hours	1.0	al Cost al Currency)
	Airc	raft/Sim rental f	or dual instruc	tion	135.00	X	20.00	=	2,700.00
Cessna 172RG	Inst	ructor time if not	t included abo	ve	75.00	X	20.00	=	1,500.00
	Airc	raft/Sim rental fo	or solo			X		=	
	or dual instruc	tion	50.00	X	5.00	=	250.00		
Redbird AATD	-	ructor time If not		75.00	X	5.00	=	375.00	
	Airc	raft/Sim rental fo	or solo	solo				=	
	ENT	ER TOTAL FLI	GHT TRAINI	NG HOUP	RS	>	25.00		
All-inclusive course - Fla	Fee (instead of hour	y training estin	mates)				=	
Ground Instruction or Sch	lool	Flat Cost:		-OR-	75.00	X	30.00		2,250.00
Filebt Oback / Described T		Examiner Fee	and all			8	1,100.00		
Flight Check / Practical T	850	Aircraft/Sim re		135.00	X	2.00		270.00	
			SUBTOTA	AL.					8,445.00
			Less emp	lovee or o	other discou	nt		•	
If outside U.S., indicate local currency type:			TOTAL A	TOTAL AMOUNT REQUESTED in LOCAL CURRENCY					
Convert Total Amount Re		TOTAL AMOUNT REQUESTED In US DOLLARS (Required)							

Not so polished...

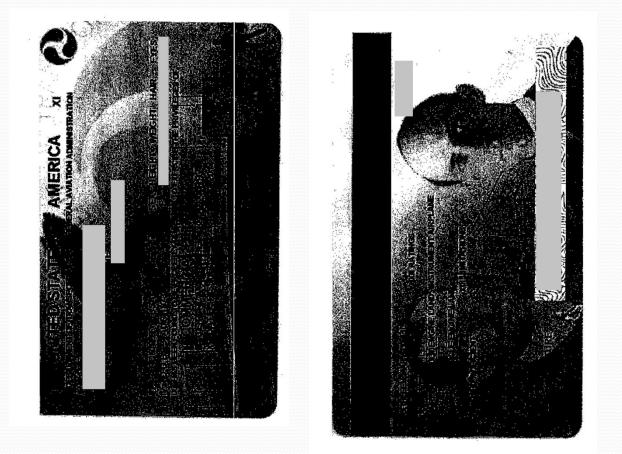
Hard to read, info in wrong columns and incomplete cost basis grid.

Poorly done flight school paperwork reflects on YOU, not them!

Make Etiloues of Autoryft, Sim, or FID	209	cipto»		Cour Per Hove		Hours	TURE MA
Sirt R.	1	at Secondul Sta		24	X	210.00	= 52.5000
PA-28R201		Here' when it not in	And a second sec	5	X	153 00	= 1765 00
FIPEE.	tare:	after sugar for	QUE OFFICE	5	x	20.00	- 336 00
FA18-161		uctor time if not in	and the second se		X		2
	and the second se		HT TRAINING HOU	R5	>		
Allanciusive course - Fia	t Fee (instead of noticly I	liaining estimates)				-
Storing Instruction or Se	1001	Fiat Cost:	OR	150	X	57	= 101.0.00
Fight Check / Practical T	est	Examiner Fee	Fla: Fee ta: fo: Aight check	2.0	X	1.58.00	- 000 00 - 300.00
lusiness Capital			SUBICIAL				1.9516.00
r'autoide II S indicate k outrency type.	0031		TOTAL AMOUNT	REQUESTE			
Convert Total Amount R	IN US DOLLARS		9516.00				

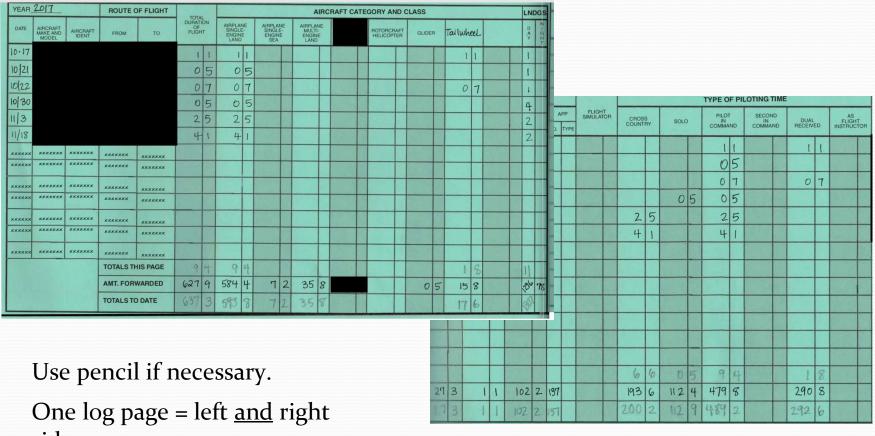
Time for a redo...

All copies should always be clear and legible. Color images are preferred. Apps are read electronically, so image orientation should be appropriate.



Logbooks

All columns should be totaled and amounts forwarded.



sides.

Logbooks

- Follow the instructions explicitly on Part VI
- The year should be noted on each page.
- Pages should not be oriented vertically
- Clear scans or smartphone images are superior to poor Xerox copies



The Essay -



Key Essay Topics

Don't omit this critical info as your score will be affected!

- Immediate and future goals are clearly stated
- A realistic plan to achieve that goal is laid out
- A case for financial need is presented
- A budget including income & funding options is presented
- The steps you've taken towards the goal so far
- Challenges and setbacks you've faced
- Your Ninety-Nines participation
- How you different from any other applicant

Creative Writing

An outstanding essay can make up for points lost in other less impressive areas of an application.

- Brush up on essays and their format online
- Think of your 'hook' and how to sell yourself
- Write to bring the reader in, build empathy
- Eliminate redundant info found elsewhere in the app
- Avoid, "I am, I will, I have, I, I, I...."
- "Hello" or "Dear" are better suited to an email

What is Financial Need?

- "Financial Need" is not simply based on a low or no income
- Your need is substantiated in your essay
- Factors that affect an individuals 'need'
 - Areas with few affordable training options
 - Areas with a high cost of living
 - Student loan debt
 - Medical debt



Explain your financial need

- How is your income budgeted?
- How much have you already saved for your goal?
- How will you fund your training besides a scholarship?
 - Loans, extra job, savings, getting a roommate ect.
- Income, expenses and training budget should be addressed in your essay. This is not enough-

Financial & Employment Present position, employer, and date employed	J: <u>N/A</u>
Summary of employment in last five years: N/A	
Your Annual Gross Income: N/A	Total Household Annual Gross Income: \$5000
How many people does the total household inc	come support? 12

Address red flags

- A history of stopping and starting again?
- Do you have a lot of hours and little progress?
- Few hours and little progress over a long period?
- You have almost 70 hours and haven't soloed, why not?

Address it! Don't leave the judges wondering about your situation, tackle it head on.

How you are handling that adversity and what you learn from it can pump up your application

Letters of Recomendation



Personal LORs

- Not written by family or your spouse
- A person who can attest to your
 - Moral character
 - Work ethic and drive
- LORs should be specific to the award, dated & signed
- Aviation Recommendations should address
 - Your specific skills and aptitude
 - Performance in aviation
 - From someone who has flown with you

Chapter LORs

- Each point required in Part VII <u>must</u> be addressed
- LORs lacking these details make it seem the writer does not know the applicant very
- Judges look to this LOR for details not in the essay.
- Do not simply repeat what the applicant stated in their essay! Expand upon it and give your own insight.
- Weak chapter LORs may impact an applicants score.

Poor Chapter LOR

• Unfortunately, examples like this are still submitted:

If applicant is recommended, this Part is to be completed by the AE Scholarship Chairman or Representative as specified in Part IX. Write in this space or attach a ONE PAGE LETTER IN ITS PLACE with the 99s Recommendation, which MUST include at least the following elements:

Ninety-Nines:

- ✓ How has the applicant been a participating Ninety-Nine?
- ✓ How did your Chapter (or Section) make the decision to submit this application? Was a vote taken? Goal:
- ✓ What has she accomplished toward her goal?
- ✓ How realistic is her goal? What are her opportunities for advancement in aviation?

Financial:

- ✓ How has she established a clear financial need?
- ✓ How does her requested funding relate to her requirements for completion and to rates in your region?

Recommendation for Suzy Pylot

The Metro City 99s recommend Suzy be awarded an AE Memorial Scholarship to fund her Commercial certificate. She is deserving because she has a limited income. Suzy is a goal-oriented woman who is committed to succeeding in aviation and will be an outstanding example to other female pilots.

Jackie Cochran Chair

Check and Double Check it!

Examine all parts for accuracy
Verify all sections are complete
Have a friend with a critical eye help
Use a program like GRAMMARLY

- Check attachments for readability
- Be sure all required signatures are there....and finally submit on time!